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**An Asset–Liability Management Stochastic  
Program of a Leasing Company**

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- Introduction
  - Motivation and the story behind
- Stochastic programming model
  - Business model of a leasing company
  - Stochastic programming formulation
  - Scenario generation
  - Risk management, constraints & interpretation
- Results
  - Sensitivity analysis
  - Stress test
- Comments and questions

We present **real and practical** application  
of stochastic programming.

The work

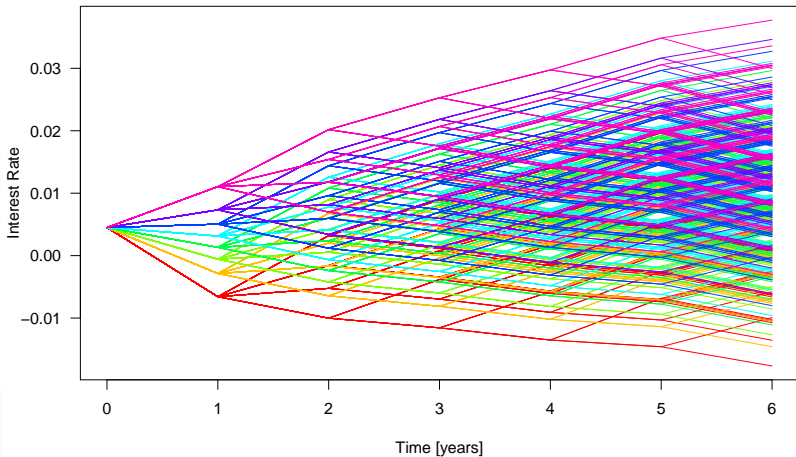
- aims to find the optimal solution,
- of a real-world problem,
- while allowing its flexible modifications,
- with input parameters obtained from real data.

- It lends money to clients.
- It borrows money from a bank.
- Current practise is that the leasing company (LC) closes mirror deal with a bank as it has with a client (the same amount, the same length)
  - This means that the LC closes its position.
  - Income is generated by different rates on each loan.
- The main idea of the problem is to suggest a better strategy for borrowing from the bank, so that we control the amount of IR risk the company faces.

- Mathematical notation for related quantities is introduced.
- The dynamics of cash-flows is specified by a set of equations.
- These depend on **random quantities** (demand, interest rate) as well as on **decision variables**.
- The objective of the model is to **maximise the value of a portfolio of loans** at the time horizon  $n$ .
- Symbol  $V_n(\bar{\omega}_n^s)$  denotes the value of a strategy at the investment horizon  $n$  for scenario  $\bar{\omega}_n^s$ , while  $V_n^0(\bar{\omega}_n^s)$  denotes the value of the benchmark strategy.

- We assumed decision times to be **equidistant**, with one year gap. Time horizon was chosen to be  $n = 6$  years.
- Borrowing was only possible with maximum time to maturity  $m = 5$  years.
- The adopted structure of the tree was  $8 - 4 - 2 - 2 - 2 - 2$  nodes from every scenario in the corresponding stage.
- Scenarios of interest rate were generated from **the Hull – White model** as quantiles of the interest rate distribution.
- Values of charged rates by bank/LC were determined from data of a company **CS Autoleasing**.

### Scenario Tree of 1Y Yield from the Hull – White Model



**Figure:** Scenario values of a one year interest rate in the Czech market in the tree structure used in the optimisation problem.

$$\begin{aligned}
& \max_{x_{i,j}(\bar{\omega}_j^s)} \quad \frac{1}{|S_n|} \sum_{s \in S_n} V_n(\bar{\omega}_n^s) \\
\text{s.t. } & R_k(\bar{\omega}_{k-1}^s) = \sum_{i=[k-m]^+}^{k-1} \sum_{j=k-i}^m \frac{d_{i,j}(a_i(\bar{\omega}_{k-1}^s))}{\bar{r}_{i,j}^s}, \quad 1 \leq k \leq n, s \in S_{k-1}, \\
& Q_k(\bar{\omega}_{k-1}^s) = \sum_{i=[k-m]^+}^{k-1} \sum_{j=k-i}^m \frac{x_{i,j}(a_i(\bar{\omega}_{k-1}^s))}{\bar{s}_{i,j}^s}, \quad 1 \leq k \leq n, s \in S_{k-1}, \\
& D_k(\bar{\omega}_k^s) = \sum_{j=1}^m d_{k,j}(\bar{\omega}_k^s), \quad X_k(\bar{\omega}_k^s) = \sum_{j=1}^m x_{k,j}(\bar{\omega}_k^s), \quad 0 \leq k < n, s \in S_k, \\
& B_0 = X_0(\omega_0^s) - Q_0(\omega_0^s), \quad s \in S_0, \\
& B_k(\bar{\omega}_k^s) = \frac{B_{k-1}(a_{k-1}(\bar{\omega}_k^s))}{\rho_{k-1,1}(a_{k-1}(\bar{\omega}_k^s))} - E_{k-1} + X_k(\bar{\omega}_k^s) - Q_k(a_{k-1}(\bar{\omega}_k^s)) \\
& \quad + R_k(a_{k-1}(\bar{\omega}_k^s)) - D_k(\bar{\omega}_k^s), \quad 1 \leq k < n, s \in S_k, \\
& B_n(\bar{\omega}_{n-1}^s) = \frac{B_{n-1}(\bar{\omega}_{n-1}^s)}{\rho_{n-1,1}(\bar{\omega}_{n-1}^s)} - E_{n-1} + R_n(\bar{\omega}_{n-1}^s) - Q_n(\bar{\omega}_{n-1}^s), \quad s \in S_{n-1}, \\
& A_n(\bar{\omega}_n^s) = \sum_{i=[n-m+1]^+}^{n-1} \sum_{j=n-i+1}^m \sum_{l=n-i+1}^j \rho_{n,l+i-n}(\bar{\omega}_n^s) \frac{d_{i,j}(a_i(\bar{\omega}_n^s))}{\bar{r}_{i,j}^s}, \quad s \in S_n, \\
& L_n(\bar{\omega}_n^s) = \sum_{i=[n-m+1]^+}^{n-1} \sum_{j=n-i+1}^m \sum_{l=n-i+1}^j \rho_{n,l+i-n}(\bar{\omega}_n^s) \frac{x_{i,j}(a_i(\bar{\omega}_n^s))}{\bar{s}_{i,j}^s}, \quad s \in S_n, \\
& V_n(\bar{\omega}_n^s) = A_n(\bar{\omega}_n^s) - L_n(\bar{\omega}_n^s) + B_n(a_{n-1}(\bar{\omega}_n^s)), \quad s \in S_n, \\
& B_k(\bar{\omega}_k^s) \geq 0, \quad 0 \leq k < n, s \in S_k, \quad x_{i,j}^s \geq 0, \quad 0 \leq i \leq j, s \in S_i.
\end{aligned}$$



To control for the risk faced by opening the company's interest rate position, the following approaches were considered:

- Chance constraint — forces the solution to beat the benchmark with a probability  $1 - \alpha, \alpha \in \langle 0, 1 \rangle$ .
- VaR constraint — restricts the  $1 - \alpha$  quantile of the portfolio value to be greater than or equal to a given limit  $-u_\alpha$ .
- CVaR constraint — sets the average of  $1 - \alpha \cdot 100\%$  of the worst values to be greater than or equal to a given limit  $-v_\alpha$ .
- SSD constraint — forces the optimal strategy to dominate the benchmark strategy by a second order stochastic dominance.

- First, the model with no risk constraint was solved.
- The problem had 7008 variables and 4563 equations.
- The optimal strategy performed better than the benchmark in around 81% of cases.
- At 0.95 level, the VaR of the benchmark was  $-262.32$  mil. CZK, while of the optimal strategy it was  $-269.1$  mil. CZK.
- CVaR — the benchmark:  $-254.88$  mil. CZK, the optimal solution:  $-256.71$  mil. CZK.
- The optimal portfolio dominated the benchmark portfolio by SSD.

### Returns of Benchmark and Optimal Strategy, No Constraint

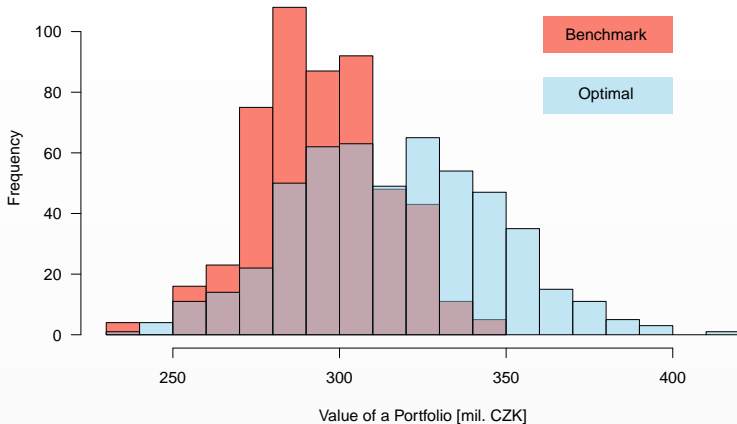


Figure: Comparison of portfolio values of the benchmark and the no-risk constraint optimal strategy.

### Comparison of Benchmark and Optimal Strategy Returns for Scenarios

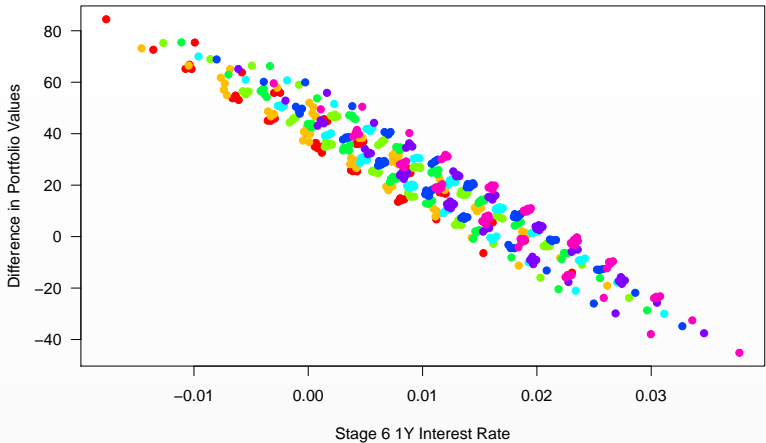


Figure: Differences: the optimal portfolio value - the benchmark portfolio value against the one year interest rate in the final stage.

- We set limit on the 0.95 conditional Value-at-Risk of the optimal strategy:

$$\text{CVaR}_\alpha(-V_{t_n}) \leq v_\alpha, \quad \alpha = 0.95.$$

- This could be expressed as

$$\begin{aligned} z^s &\geq -V_n(\bar{\omega}_n^s) - a, & z^s &\geq 0, & s &\in S_n, \\ a + \frac{1}{1-\alpha} \frac{1}{|S_n|} \sum_{s \in S_n} z^s &\leq v_\alpha, & a &\in \mathbb{R}. \end{aligned}$$

- The highest reasonable CVaR limit  $v_\alpha$  is equal to  $-256$  mil. CZK. The lowest feasible limit was found to be  $-277.25$  mil. CZK.

### Conditional Value-at-Risk Sensitivity Analysis

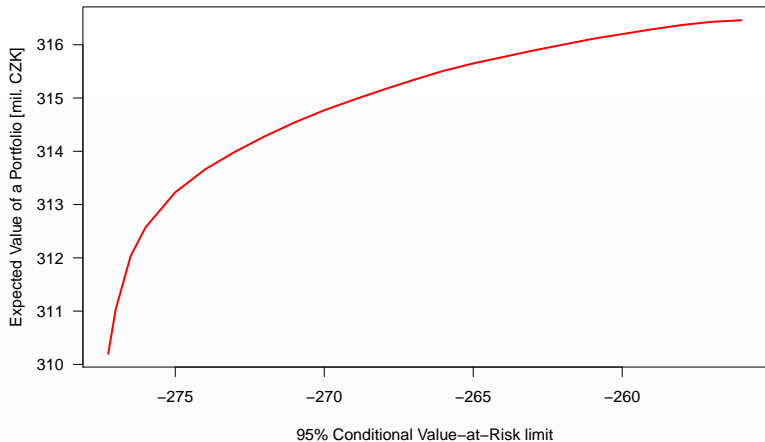


Figure: Dependence of the optimal expected value on the value of the limit  $v_\alpha$  in the conditional Value-at-Risk constraint.



# Comparison of Optimal Strategies

- Multiple risk constraints were analysed, but we wish to know what are their suggestions for “today’s” decision
- Risk limits were chosen in a way that the corresponding risk measure ranks “just better” the optimal portfolio.

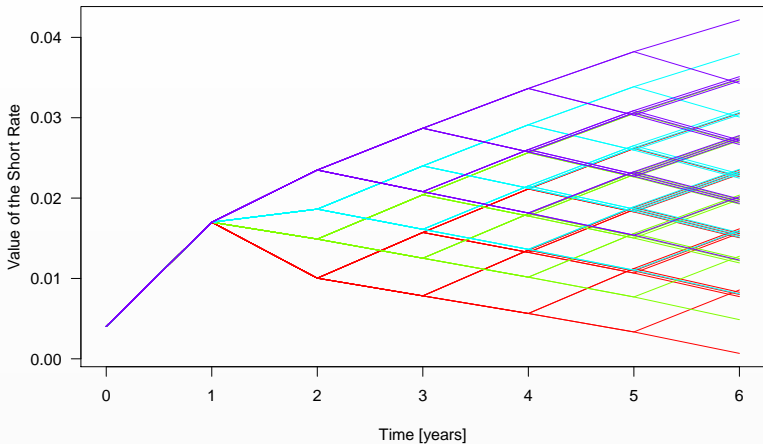
	Benchmark	Opt.	C. C.	VaR	CVaR	SSD
$\mathbb{E}V$	294.47	316.46	308.84	316.46	316.46	316.46
$x_{0,1}$	294.97	1552.2	1042.7	1552.2	1552.2	1552.2
$x_{0,2}$	330.50	0	0	0	0	0
$x_{0,3}$	314.24	0	0	0	0	0
$x_{0,4}$	290.21	0	0	0	0	0
$x_{0,5}$	322.26	0	509.5	0	0	0

**Table:** Table with the mean value of portfolios in the final stage and the **here and now** decisions of how to borrow money.



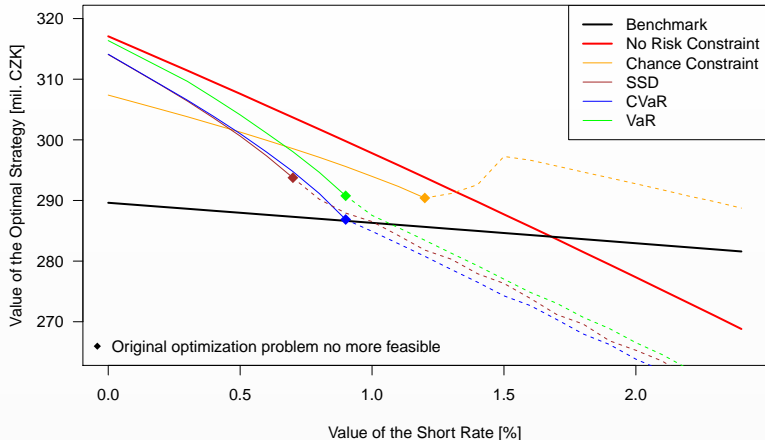
- One can ask what happens when things do not go as we expected (=modelled in our scenario tree).
- Opening the interest rate position can have fatal consequences in case of interest rate increase/decrease.
- Assume that we fix our **here and now** decision, borrow according to it, but then, a crisis comes.
- We create crisis scenarios by a rapid increase in interest rate.
- Thereafter, we readjust our strategy and learn the new expected value of the portfolio.

**Crisis Scenario, Year 1 Short Rate 1.7%**



**Figure:** Scenario tree for stress test with the value of the short rate 1.7%

## Expected Values of Optimal Strategies in the Stress Test



**Figure:** The expected value of the optimal solution for different level of stress test and various strategies. Dashed lines show optimal values of the programs after relaxing the (infeasible) risk constraints.

- Stochastic program within an asset–liability model was developed.
- A lot of attention has been paid to creating realistic inputs (e.g. improved calibration procedure of the Hull – White model, market data about leasing loans and rates).
- Four different risk constraints were introduced to offer a possibility to manage interest rate risk.
- Stress test was proposed to assess the effect of unconsidered scenarios on the optimal solutions.
- We found the benchmark strategy to be largely inferior to all optimal strategies in most aspects.

Thank you for your attention.